



BSMS

BUSCH SLIPAKOFF MILLS & SLOMKA

INVESTMENT SERVICES GROUP

BSMS is an industry leader in structuring, sourcing and closing transactions for family offices, private equity funds, hedge funds, broker-dealers, registered investment advisors and other large individual or institutional investors. Our Investment Services Group handles the evolving needs of investment firms throughout their life-cycle, including the formation and structuring of equity and debt funds, co-investment programs, tax planning, regulatory or compliance requirements, risk mitigation and capital deployment. The firm's mission on every client transaction is to preserve assets and promote returns.

Our attorneys have decades of experience with private equity funds, capital raises, mergers and acquisitions, debt facilities, PIPE (Private Investment in Public Equity) transactions, tax-advantaged investments, joint ventures and many other investment alternatives. The Investment Services Group ensures that each client receives customized advice, planning and pragmatic risk assessments individually tailored for each transaction. We are uniquely positioned to complete each transaction with unparalleled speed and efficiency and within budget.

RECENT MATTERS

- Multiple debt and equity investments for leading Connecticut-based family office (\$1B AUM) in middle-market information services companies;
- Formation, ongoing representation and various transactions for SEC-registered investment advisor fund (\$500MM AUM);
- Structure and launch \$50MM Alternative Income Fund focused on mezzanine and opportunistic debt facilities;
- Sale of healthcare IT portfolio company (\$40MM) by family office client to NASDAQ listed healthcare leader (\$5.6B value);
- Ongoing representation of SEC-registered institutional asset manager (\$8.5B AUM) focused on structured credit (asset-backed securities and loans) and private equity investments; and
- Establishment of private equity fund to originate SBA government guaranteed loans.

CORPORATE AND SECURITIES

The firm's Corporate and Securities Group advises clients on fund formation, capital raises, mergers and acquisitions, international and domestic investments, tax strategies and optimization, federal and state securities requirements, liquidity events, and a wide range of other issues including:

- **VENTURE CAPITAL** — Private placements and GP/LP equity and debt transactions.
- **CAPITAL RAISE TRANSACTIONS** — Angel and seed-round financings, preferred returns, co-investments, PIPEs, Reg. A+ public offerings (IPO).
- **MERGER, ACQUISITION & DISPOSITION** — Asset sales, joint ventures and strategic partnerships.
- **DEBT** — Asset backed lending (ABL), mezzanine debt, bridge loans and other convertible debt.
- **SECURITIES & REGISTERED INVESTMENT ADVISOR (RIA) COMPLIANCE** — SEC and state (“blue sky”) registrations, exemptions and reporting.

LENDING

The firm's Lending Team counsels clients in complex debt transactions involving real estate, business loans, construction loans, accounts receivable, inventory and various other collateral sources. From negotiating and preparing initial term sheets through the closing of each transaction, the Lending Group provides specialized counsel in the following areas:

- **TRADITIONAL DEBT & SECURITY INSTRUMENTS**
- **PERSONAL & CORPORATE GUARANTEES**
- **EQUITY OPTIONS & WARRANT COVERAGE**
- **GOVERNMENT SPONSORED LENDING PROGRAMS**
- **DISPOSITION/ACQUISITION OF SECURITIZED OR WHOLE LOAN POOLS**
- **DEBT ON DEBT** (borrowing to increase returns on pools)
- **CMBS DEFEASANCE**
- **LOAN ORIGATION PARTICIPATION AGREEMENTS**
- **REGULATORY COUNSEL FOR GOVERNMENT GUARANTEED LOAN PROGRAMS**

REAL ESTATE INVESTMENT

The firm's Real Estate Investment Group provides experienced legal counsel to clients utilizing commercial and residential property acquisition as a primary investment vehicle or as part of a diversified strategy. The firm's attorneys provide valued insight into all facets of real estate investment including:

- **REAL PROPERTY ACQUISITION & MANAGEMENT**
- **FORMATION OF OWNERSHIP STRUCTURES**
- **DEVELOPMENT & CONSTRUCTION**
- **LEASING & PROPERTY SALES**
- **RESIDENTIAL REAL ESTATE POOLS**
- **REAL ESTATE INVESTMENT TRUSTS (REIT)**
- **1031 TAX EXCHANGES**
- **TITLE REVIEW & INSURANCE**

ENFORCEMENT AND RECOVERY

The firm's Enforcement and Recovery Team provides clients with legal counsel ensuring compliance with loan agreements, protecting equity investment rights, and identifying and recovering collateral. The firm's risk management and liability mitigation expertise includes the following:

- **SERVICING, MONITORING, & AUDITING DEBT/EQUITY INVESTMENTS**
- **IDENTIFYING & PRESERVING NON-TRADITIONAL COLLATERAL OPTIONS**
- **COLLATERAL ANALYSIS, RECOVERY & RESELL**
- **POST JUDGMENT COLLECTION OF INDIVIDUALS & ENTITIES**
- **ENFORCING & PROTECTING EQUITY RIGHTS**
- **FEDERAL & STATE LITIGATION**
- **ALTERNATIVE DISPUTE RESOLUTION**
- **REAL & PERSONAL PROPERTY FORECLOSURES**
- **BANKRUPTCY WORKOUT & RESTRUCTURING**

CONTACT US FOR MORE INFORMATION
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